

Maurie Lawrence,

MEMBER

Maurie enjoys working as a strategic partner with a diverse set of clients on sophisticated real estate transactions. She represents private companies across many industries, including manufacturing, health care, and transportation. She also represents significant non-profits and governmental entities.

Maurie primarily works on large-scale mergers and acquisitions and significant leasing projects including ground leases and build-to-suit leases. She enjoys working on emerging real property legal matters such as solar farms and the evolution of brownfield developments. Maurie incorporates into her practice work with sustainable real estate practices, including green leasing, land preservation and conservation easements.



CONTACT

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PRACTICE AREAS

- **Economic Incentives**
- **Education**
- **Environmental and Sustainability**
- **Commercial Real Estate**
- **Real Estate Finance**
- **Novel Questions of Law**

EDUCATION

2003, J.D.

Georgetown University Law Center

2000, Diploma,
Urban Policy
1998, B.A.

University of Glasgow

Smith College, with high honors

REPRESENTATIVE MATTERS

- Represent developers of horizontal and vertical mixed-use development projects, involving complex financing, joint venture arrangements, and a myriad of development, financing and zoning issues
 - Represent companies in the acquisition and disposition of industrial properties, involving complex financing, joint venture arrangements, and a myriad of development, financing, tax credit and zoning issues
 - Represent companies in real property matters involved in mergers and acquisitions including a \$165 million acquisition for a manufacturing client
 - Represent companies in managing and reviewing due diligence matters involved in considering the acquisition, disposition or leasing of real property
 - Represent companies in the development of corporate parks and headquarter locations
 - Represent companies in negotiating and obtaining economic incentives including fee-in-lieu of tax agreements
 - Represent non-profits in the acquisition of green space, development of a nature park and acquisition of land for conservation easements
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PROFESSIONAL BACKGROUND

2003-Present Wyche, P.A.

BAR & COURT ADMISSIONS

- South Carolina Bar, 2003
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PROFESSIONAL & COMMUNITY ACTIVITIES`

- Chair, Wyche Executive Committee
- Board Member, Clement's Kindness Advisory Board, 2017
- Greenville Health System Medical Scholars Program, Fall 2016
- Adjunct Faculty/Lecturer, Clemson's Master of Real Estate Development Program for "Law for Real Estate Professionals", 2015-Present
- President, City of Greenville Public Facilities Corporation, 2014-Present
- CREW Upstate South Carolina (Commercial Real Estate Women), President, 2010-11; Chair, Steering Committee to launch CREW Upstate, 2009-10; Board Member, 2009-2015
- Member, Greenville Health System's Children's Hospital Advancement Council, 2013-Present
- Chair, Children's Garden, Cancer Survivor's Park, 2013-Present
- Board Member, Culinary Partners, Inc. 2014-Present
- Furman University's Diversity Leadership Institute Graduate, 2013
- Lex Mundi Institute, Cross-Border Transactions Program, 2011
- Sterling School, School Improvement Council Committee Member, Secretary, 2011-2012

- Campaign to benefit nurses at the Children's Hospital, Greenville Hospital System - Philanthropy and Partnership; raised over \$100,000, Volunteer, 2008-2009
- South Carolina Bar Association, 2004-Present; SC Young Lawyers Division Diversity Committee, 2004
- Urban Land Institute, Member, 2007-Present; Graduate of ULI's Sustainable Leadership Institute
- Leadership Greenville Class 36, 2009-2010
- YWCA of Greenville, Board of Directors Member, 2004-10; Executive Committee, 2007-2010; President, 2009-2010
- CureSearch/National Childhood Cancer Foundation, Legislative Advocate, 2007-2008
- Furman University Connections Leadership Program, 2007
- American Bar Association, Real Property Section, Member, 2007-Present
- Women's Empowerment Center, Steering Committee Member, 2006-2007
- United Way of Greenville, Helping Youth Succeed Impact Council Member, 2004-2007

PUBLICATIONS & PRESENTATIONS

- Moderator, 100 Percent, A Panel Discussion on engaging 100% of our talents in the workforce presented by Wyche, January 2015
- Environmental Matters blog
- Moderator CREW/Clemson Panel on "Trends in Real Estate Development," September 2014
- Speaker at "A Bad Actor Can Cost Your Real Estate Deal," May-June 2014 with SynTerra
- Moderator, Carolina Connection conference for commercial real estate professionals in Greenville, SC on a panel entitled "Stand By Me: A Discussion on Mentoring," May 2013
- Guest Columnist, "Educating Girls Works," *The Greenville News*, October 2013
- Summary of Considerations for Allocating Environmental Liabilities in Transactions, Co-Author, October 2012
- Sample Buyer's Environmental Due Diligence Checklist, Co-Author, October 2012
- Wyche Roundtable on "Managing Environmental Risks in Business Transactions," Presenter, September 2012
- Speaker at the Carolina Connection conference for commercial real estate professionals in Raleigh, NC, on a panel entitled "What can CREW do for you?," April 2011
- Doing Business in South Carolina Guide, co-author of Section XII: Real Estate

HONORS AND AWARDS

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| 2015 | Named "The Closer," an outstanding dealmaker, by <i>Upstate Business Journal</i> |
| 2013 - Present | Recognized as "Legal Elite" by the <i>Greenville Business Magazine</i> |
| 2012 - Present | Listed in <i>Chambers USA</i> |
| 2013 | Named a YWCA "Woman of Achievement" |
| 2012 - Present | Named a "Rising Star" by South Carolina <i>Super Lawyers</i> |

- 2012** Received "CREW Champion Award," a discretionary award given by the Board of CREW Upstate to one member per year who embodies the spirit of CREW
- 2011** Named one of South Carolina's ten "Emerging Legal Leaders" by *South Carolina Lawyers Weekly*
- 2010** Named one of Greenville's "Best and Brightest 35 and Under" by the *Greenville Business Magazine*
- 2010** Graduate of Leadership Greenville, Class 36
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